

Associate General Counsel

Job Type

Full-time

Description

Crystal View Capital and its in-house asset management company, Osprey Management's Office of the General Counsel serves as primary legal support with respect to business units within the Company. The Associate General Counsel ("AGC") advises and primarily supports the Company's Legal Department in (1) material litigation management (plaintiff and defense), and (2) transactional support for the Company's various lending units relative to agreements, transactional matter regarding purchase and sale agreements, loan documents (as lender and borrower), compliance around raising capital within various private equity funds as well as retaining and managing counsel for extra-jurisdictional matters, when and as appropriate. The role of AGC necessarily entails a broad, generalized understanding of real estate, private equity and lending following action plans through to completion. The AGC is responsible for supporting Osprey Management and Crystal View Capital (the "Company") Office of the General Counsel, and reports to The CEO and CFO of the (the "Company"). Responsibilities.

Please note this is not a remote position, this is an in person position located in our Summerlin, NV office

Associate General Counsel Benefits:

Osprey/CVC is pleased to offer benefits to support our employee's physical, emotional and financial health.

- Starting Salary of \$125,000-\$200,000
- Generous Monthly Bonus Opportunities based on performance
- Medical benefits in the amount of \$500 per month
- Dental, Vision and other supplementary benefits like life and disability insurance also available
- Parental Leave
- Mental Health Support
- Wellness Incentives
- Holiday Pay
- Paid Time Off (PTO)
- Collaborative and supportive team environment
- Work/Home Life Balance

Associate General Counsel Responsibilities:

- The role of AGC necessarily entails a broad, generalized understanding of Private equity, Real Estate and banking law, and following action plans through to completion.
- Assists with development / deployment of strategies and practices calculated to mitigate litigation risks, prevent loss, and ensures appropriate and effective responses when such risks materialize.
- Works with the DOO, CFO, CEO and various other departments to provide advice, oversight and support of the various business lines within the Company. Handles all aspects of corporate, banking and real estate law, commercial banking and lending, and related documentation.
- Provides advice and counsel in the areas of personal property financing, real estate financing, due diligence and regulatory issues, loan structuring, loan documentation, purchasing and selling of commercial real estate, and lending regulatory issues.
- The AGC works closely with various business units to identify, manage and mitigate pre-litigation risk as threat conditions arise.
- Retains outside counsel and manages ensuing litigation by providing legal direction and guidance for further handling consistent with Company policies, protocols and strategic objectives remedies and settlement strategy as warranted, together with prosecution of actions to judgment and judgment execution.
- Provides direct legal oversight and assistance to the Special Assets Department regarding default notifications, initiation of actions to recover, recommendations regarding pre-judgment remedies and settlement strategy as warranted, together with prosecution of actions to judgment and judgment execution.
- Assists with the maintenance and renewals of judgments and judgment liens within the Company's judgments portfolios

Associate General Counsel Requirements:

- JD degree from an ABA accredited law school
- Admission to and in good standings with the state bar in Nevada.
- 3-5 years of Experience working in or for the financial services, real estate, and private equity industries
- Transactional experience in commercial real estate law, real estate transactions, leasing, lending, development and zoning.
- Demonstrated knowledge of consumer financial services laws such as the Truth in Lending Act (TILA), Equal Credit Opportunity Act (ECOA), Electronic Funds Transfer Act (EFTA), Fair Credit Reporting Act (FCRA), Real Estate Settlement Procedures Act (RESPA), Fair Debt Collection Practices Act (FDCPA), Fair Housing Act (FHAct) and prohibitions on Unfair, Deceptive and Abusive Practices (UDAAP).
- Experience with managing confidential information and documents with discretion.
- Ability to manage multiple professional personnel and coordinate a team effort to achieve departmental and Company objectives.
- Flexibility and ability to work well within both the legal team and cross-functional teams.
- Excellent analytical/problem solving skills and attention to detail.
- Excellent writing skills and the ability to interface with and cogently distill and communicate complex legal issues to upper management concisely, accurately, and cognizably.

- Demonstrated experience in analyzing, interpreting, and communicating strategies and requirements, and the ability to translate complex legal issues into concise presentations.
- Exceptional loan documentation, PSA, transactional review and negotiation skills.
- Outstanding organizational and time management skills with ability to meet deadlines in fast-paced environment.
- Strong analytical and problem-solving skills.
- Excellent written and verbal communication skills.
- Strong business sense and ability to exercise good business judgment.

About Us:

We are a private equity real estate firm known for its vertical integration and primary focus on acquiring and managing manufactured housing communities and self-storage facilities throughout the United States. We own and operate over 75 properties across 23 states. We are seeking innovative, passionate, and motivated individuals looking for an opportunity to join a fast-growing organization with tremendous professional growth opportunities. Our success is dependent on our ability to execute on our principles to create a culture that differentiates us from any other organization. Only in doing so will we be able to create an environment in which meaningful relationships and work are executed on that lead to improvement and innovation. Our team is made up of uniquely qualified, professional individuals who understand the complexities and challenges of acquiring and managing our key assets. We are known for providing a space where your contributions are valued, your ideas are heard, and the value you provide is recognized through career advancement and financial opportunities.